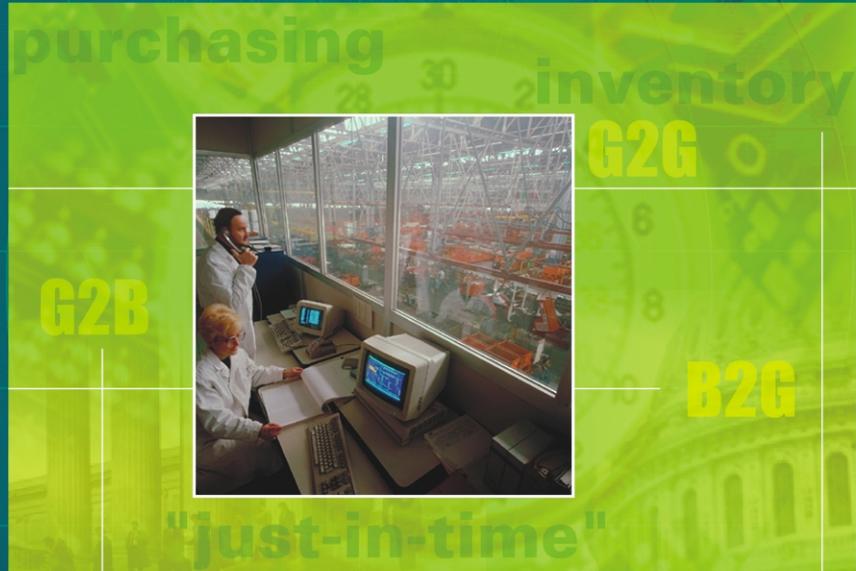


# UNISYS SUPPLY CHAIN MANAGEMENT SOLUTION

**Integrating Processes  
from Vendors to Users**

**UNISYS**



Supply Chain Management (SCM) is a critical business strategy that can dramatically transform how government agencies, such as the Department of Defense, Coast Guard, Federal Aviation Administration and General Services Administration, work together and with private sector contractors to meet worldwide federal mission requirements in a more responsive and cost-efficient manner. SCM provides the enabling technology and business process management that integrate “just-in-time” inventory, acquisition and logistics controls, materials purchasing and end-to-end billing and remittance processes. Properly executed, SCM will increase operational availability by improving logistics response times, asset visibility and inventory accuracy; reducing logistics footprint; supporting

“just-in-time” delivery strategies and streamlining overall logistics.

To satisfy customers, whether they're citizens, businesses or other agencies, federal organizations must integrate all processes along the supply chain—from the sources of supply to the ultimate users. SCM integrates the management of supplies, material, information and accounting through an intricate progression of vendors, suppliers, distributors and customers. When the movement of goods and services runs into information gaps caused by stovepipe systems that cannot interoperate with trading partners' systems, productivity and customer satisfaction suffer.

In civilian agencies, this situation translates into wasted dollars and dissatisfied constituents. And for agencies

that serve the critical needs of military units stationed in hostile environments, losses due to inefficient supply chains can sometimes be measured in human lives or unfulfilled missions. This is why many experts expect federal demand for SCM-related services to reach \$1 billion per year by the middle of the decade.

### **Streamlining SCM Processes**

Nowhere is SCM more critical in the federal sector than in defense. In addressing SCM, the military is transforming its IT efforts to cut response time and improve asset visibility. The availability of new communication and management technologies creates an opportunity to reduce the federal footprint of inventory stocks, while actually improving the quality of logistics support to U.S. interests around the world.

To accomplish this objective, military units are doing what many companies in the private sector already do—hold vendors responsible for carrying inventory. SCM links military organizations to their vendors' inventory systems, coordinating logistical elements such as production and transportation to rapidly assemble and deliver services and equipment on demand.

The defense infrastructure must always know where items are needed, how readily they are available and how soon they can be put in place. During the Persian Gulf War, many available supplies were not readily accessible because of a lack of SCM infrastructure. In the future, successfully implemented SCM processes will assist in military deployments by improving asset visibility and reducing logistics response times.

### **Beyond SCM Technology, Unisys Implements Superior Workflow**

As the prime contractor for the successful design, development and worldwide implementation of the Department of Defense (DoD) Distribution Standard System, Unisys has assumed a leadership role in helping DoD meet their SCM needs. We understand DoD's requirement to transform from legacy environments to Web-enabled solutions. Unisys can work with the large array of software technology that resides on civilian and military IT infrastructures to support a variety of asset-management functions. Unisys project leaders employ a team approach, joining forces with world-class partners to implement and customize commercial-off-the-shelf (COTS) SCM solutions to satisfy demanding logistics requirements.

Unisys advises agencies on SCM technology and introduces them to enhancements in business and workflow processes that optimize implementations and efficiency. With a long track record in logistics design, Unisys understands the requirements of both defense and civilian organizations. By focusing on supply chain compression, Unisys project leaders look at all internal and external processes, improving them through business process reengineering.

Unisys also recognizes that the security and dependability of supply chain systems are critical design requirements. That's why we integrate dynamic, secure and redundant systems without sacrificing responsiveness to each agency's business objectives.

*To learn more about how Unisys can help federal agencies integrate technology, workflow and new business processes to achieve mission critical agency objectives, call:*

**1-888-UNISYS9, extension 380.**

**[www.federal.unisys.com](http://www.federal.unisys.com)**

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